**EXHIBIT A**

**Independent Contractor Services Agreement**

**Statement of Work Form**

**STATEMENT OF WORK No. SO-04**

This Statement of Work Number SO-04 is issued pursuant to the Independent Contractor Services Agreement dated as of October 31st, 2011 (the “Agreement”) between Whitesnow Software Consultancy Pvt Ltd (“Contractor”), and Fulcrum Worldwide Inc (“THE COMPANY”). This Statement of Work issued under the Agreement hereby incorporates the terms and conditions of the Agreement.

# Effective Date of Statement of Work.

## This Statement of Work is effective as of October 31st, 2011 and shall continue until November 30, 2011 or terminated in accordance with the termination provision set forth in section 7.

# Services to be performed.

* Mohammed Shakir Misarwala (“Shakir”) will work with Fulcrum project Manager & Fulcrum BAs to understand functional requirements. Shakir will report to Fulcrum project Manager – Amit Vernekar (“Amit”)
* Shakir will be provided the environment and projects access (wherever required) in the Fulcrum’s Mumbai office.
* This assignment is a “Portal Strategy Review”. Where 3 portal technologies will be considered and compared for best fit against the current application stack and system integration point. Shakir will need to take up the Analysis of the requirements, current system and its integration into a Liferay Portal from usability, applicability, scalability, and extendibility perspective.
* During this analysis Shakir might have to either create a small PoC OR write pseudo logic Or create some algorithms which will support the analysis and recommendation on fitment of Liferay as a suitable portal product.
* Similarly as deliverables Shakir will have to produce are - documentation (product or feature comparison report, feasibility study report, portal assessment from Liferay perspective etc), diagrams & PowerPoint slides (To be or recommended Architecture, Component integrations etc), sample code/algorithm or demostratable PoC of any module.
* On completion of the activity, the same will be submitted to the internal Fulcrum Portal Assessment team and then the client. Once the activity is agreed by both client and the Fulcrum team; then only it will be termed as complete
* Shakir will participate in daily meetings and stand up calls to monitor and review the progress.
* Shakir will have to send daily status reports of the work completed against the activity assigned to him by Fulcrum Project Manager- Amit & enter the hours spent in either FL EPM or PTS tool.
* Shakir will have to escalate any issues related to the activity to Fulcrum Project Lead in no more than 3 HRS if they will hamper the agreed timeline of the activity
* Shakir would need to work from Fulcrum Mumbai office during this assignment
* Shakir would work closely with the BA, PM and other stakeholders of the project.
* Shakir will have to follow all the processes set by the Fulcrum Project lead which are also followed by rest of the assessment team.

**DELIVERABLES**

* Portal Assessment Report – Considering Liferay as a portal product
* Analysis Documentation for feature comparison against requirement
* Sample code / Pseudo Code / Demostratable PoC (Proof of Concept), code for some features/ Modules
* Architecture Diagrams (.VSD) and PowerPoint Slides
* Comparison Analysis with other similar portal products
* Warranty for a period of 30 days after the acceptance of the deliverables. Available for discussions with Fulcrum and client team during Assessment Summary document Review and also during the final Portal Strategy Presentation.

Compensation

Method: **[***check one***]**

Time and Materials Basis.

Fixed Price Basis.

Other Basis.

Fulcrum designated engagement manager /project director must approve the deliverables before invoicing

# Other Information

A. The Contractor’s Tax Identification Number is\_\_\_\_\_\_\_\_\_\_\_\_.

Agreed to and accepted by:

|  |  |  |
| --- | --- | --- |
| Fulcrum Worldwide Inc (THE COMPANY) |  | Whitesnow Software Consultancy Pvt Ltd (Contractor) |
| By: |  | By: |
| Name: S. Mukundhan |  | Name: |
| Title: CFO |  | Title: |
| Date: October 31st, 2011 |  | Date: |